



McCoy Cares



2015 Annual Report

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Value Statements

Our Vision

Provide financial services beyond your expectations.

Our Mission

Provide a wide range of affordable financial products with exceptional member service.

Our Core Values

Culture of Help

From the very beginning, the purpose of the Credit Union has been “People Helping People.” We care about the well being of the individuals we serve and the communities in which they live. This care and concern is primary to all decision making.

Integrity

Our transactions with members, vendors and each other are conducted with the highest level of integrity. The net result is an organization built on trust and a reputation for honesty.

Longevity

We have helped members for sixty years. We have weathered challenging times with our members and will continue to be a vibrant source of financial services into the future.

Competence

We pursue excellence in everything we do. Drawing on the professional skills of our staff we continuously improve our services driven by member needs. We also seek assistance from strategic partners whose expertise improves our competencies.

Chairman's Report

Greetings from the McCoy Federal Credit Union Board of Directors.

It is my privilege as Chairman of the Board to share with you some of the achievements of 2015 and the impact that McCoy Federal Credit Union had on the community.

In 2015 the National Credit Union Administration (NCUA), an agency of the federal government that regulates credit unions, continued to impose stringent regulations in an attempt to prepare credit unions for the issues surrounding cyber security risk, interest rate risk, information technology risk and information security risk. Those regulations have caused undue burdens on many credit unions causing mergers and closures because they were simply regulated out of business. Through all of this, McCoy Federal continued to be financially safe and sound for our members.

McCoy Federal Credit Union remained viable due to the sound Management staff who made good decisions during those difficult times. Today we are still growing because Management and the Board have a sincere concern for you, the members/owners of this great institution. Your financial welfare is our utmost concern.

In 2015, NCUA notified us that we qualify for their Low Income Designation and asked that we consider applying. This allows McCoy Federal to accept non-member deposits, participate in the Community Development Revolving Loan Fund Grants and Loans, accept secondary (alternative) capital accounts and will qualify us from the aggregate loan limit for member business loans. McCoy Federal notified the SE Region Director of the Office of Small Business, U.S. Department of Transportation about our interest in their U.S. DOT financial Program for the I-4 expansion project. We received an email that said, "We sincerely anticipate your credit union joining us as a partner in a much needed effort to provide the capital and support to well deserving small business owners who are creating legacy and wealth for the community and their families."

EMV (Europay, MasterCard and Visa) which is now the technical standard of smart cards for payment terminals and automated teller machines (ATMs). These cards will reduce the number of fraudulent transactions that are made by those who steal your credit card or debit card information. In September 2015, McCoy Federal began the process of converting all of our plastic cards (credit and debit) to the EMV chip cards for new and reissued cards. In late 2015 we also began our Visa Conversion whereby we upgraded our Visa cards, going from Visa Gold and MasterCard to Visa Platinum Rewards.

McCoy Federal applied for the Apple Pay Project with the EMV and we received confirmation that we were approved and would go live on January 5, 2016 with Apple Pay. We are part of a "Go Live Wave" that consists of three (3) credit unions.

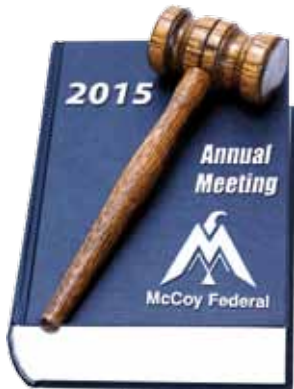
We had our annual NCUA examination in April 2015 and it revealed that McCoy Federal Credit Union was well capitalized, financially safe and sound. At the same time NCUA had an Information Technology (IT) exam conducted. This was the first IT exam performed on a credit union in Region III.



Richard J. Albert
Chairman

Throughout the 2015 year, McCoy Federal and its employees participated in numerous community projects such as several Health and Wellness Fairs, Osceola Self Sufficiency Fair, the Hyatt Regency Benefit and Wellness Fair, Harvest in the Park at Englewood Park, Education Day celebrating East Orange County Public Schools, the Boy Scouts of America Annual Luncheon, October fest, the Temple Free Will Baptist Church Trunk or Treat, the Hispanic Heritage Month and many, many more community projects.

61st Annual Meeting Minutes



The 61st Annual Meeting of McCoy Federal Credit Union was called to order by Chairman of the Board Richard J. Albert at 6:35 p.m., February 18, 2015 in the Community Room of McCoy Federal Credit Union's Administration Building.

Chairman Albert welcomed all present and thanked them for taking the time to attend the 61st Annual Meeting of McCoy Federal Credit Union. The Chairman called upon Director Fred Browne to lead the Pledge of Allegiance.

The Chair asked the Secretary if there was a quorum present. Mrs. Janet Brewer, Secretary replied in the affirmative. There being a quorum, the Chairman declared the 61st Annual Meeting of McCoy Federal Credit Union in session.

Chairman Albert introduced the Directors, the President/CEO, and Supervisory Committee asking them to stand to be recognized. The Chair then called upon President/CEO Alvin Cowans to introduce the Senior Management Team.

President Cowans first thanked everyone for being at the Annual Meeting. President Cowans introduced each of the Senior Management Team as well as his Executive Assistant and other staff in attendance.

Chairman Albert provided his remarks for the evening: In spite of the downward spiral of the economy, McCoy Federal had a very good year in 2014. Our audits and exams by NCUA and our CPA auditors were one of the best in several years. The credit for that goes to our leadership team and staff. During 2014, McCoy continued to give quality services and products to you, the members.

Florida is one of several "sand states" whose housing market fell to rock bottom beginning in 2009. As a result of this and other economic turndowns, companies were forced to cut back on personnel. This started a domino effect that: (1) caused many financial institutions (especially small credit unions) to close their doors; and (2) left many homeowners unable to pay their mortgage and/or car note(s). People were walking away from their homes and returning their vehicles to the lending institutions, thereby leaving the financial institutions repossessing and foreclosing with no market in which to resell.

Over the past several years, our GDP has fallen to an all-time low as many companies here in the States couldn't compete with other countries that were importing cheaper goods and sometimes services. Many American companies found it advantageous to relocate to other countries, especially underdeveloped countries where labor was cheap and large tax incentives were given to them. This, plus the general economy with its slow rebound has caused the government (NCUA) to bail out many credit unions and/or forcing them to merge with larger credit unions.

Through all of the hard times, McCoy Federal has remained strong and has been able to help its members who fell on hard times due to housing, credit and job issues. McCoy Federal has stood by its members and we pledge to continue to do so in the future. McCoy Federal is dedicated to reducing expenses while at the same time continuing to maintain quality member service. Our delinquencies are going down. This means that our Senior Management Team and staff are doing a great job. We have started the process of converting our debit cards to EMV (Europay, MasterCard and VISA, a global standard for inter-operation of integrated circuit cards [IC cards or "chip cards"] and IC card capable of point of sale terminals and ATM's for authenticating credit card transactions).

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This past year we celebrated our 60th year Anniversary and each month throughout the year, a different branch was chosen to celebrate on the last Friday of that month by giving away a gift to each member who came into the branch to conduct a transaction, seek information about a loan, etc. McCoy Federal moved into a permanent full-service facility in Clermont. We opened the new Clermont Office for business on Tuesday, December 16, 2014. In September 2014, we began construction on our full-service Lake Nona Office and we hope to have it completed and operational by July 2015.

Chairman Albert introduced President Cowans to provide his comments for the evening. President Cowans remarked, last year at the 60th Annual Meeting my comments centered on “how do we handle the ‘Old and New Challenges’ that would be facing us going into the year 2014”. I outlined what I thought would be those challenges:

Economic, Regulatory, Data Security, Technology, Products and Services

The environment was changing quickly, the pace of new products being introduced to the financial market and new technology taking place in the payment system was coming at us at warp speed.

Your Board of Directors, Senior Management and Management Teams circled the wagons and once again began preparing for what was ahead of us. We developed our strategic defense and our offensive attacks.

Any Coach will tell you that in order to be successful you must have both a “Stella” defensive plan and an attacking offensive plan. I am often heard saying that “You win games with good offense but you win Championships with great defense”.

Just ask the New England Patriots, while they scored enough points offensively to win the game it was a great defensive play at the end of the game that secured the Championship and crowned them Super Bowl Champions. Maybe we should talk to the Tampa Bay Buccaneers and Miami Dolphin coaches.

So while we developed defensive strategies to protect the Credit Union and members against: Data Breaches; Cyber Attacks; Fraudulent Account activity; Interest Rate Risk; Credit Risk; Reputation Risk; Liquidity Risk; Transaction Risk; and Compliance Risk. We also developed offensive strategies to improve McCoy’s membership value.

I reported to you last year that our plans for McCoy in 2014 were to:

1. Replace and implement new technologies at our ATM machines.
We did replace all our ATM machines at our Branch locations. These machines incorporate the new ATM deposit and chip technologies.
2. Up-grade our in-house computer system.
We replaced our core hardware to what is called the “Integrity” system which provides us with new technology to extend the life of our system.
3. Move the Lake Nona storefront Branch Office to a full-service stand-alone facility.
We are currently under construction with our newest full service stand alone, drive-thru with safe deposit boxes branch office located in the same area. Our target date of completion and opening is June 2015.

In addition to that we relocated our Clermont store front Branch Office to a stand-alone full service Office with drive-thru lanes and safe deposit boxes to 1051 E. Hwy 50 in Clermont.

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4. Enhance our Business Services.
We have created a Business Account Service Manager position to implement and service new business account products.
5. Increase our Membership outreach.
We had for the first time in five years a net increase in membership and surpassed our peer group growth percentage. We grew in net members by over 3.5%.
6. Offer On-Line account capabilities.
We went live with the ability to open accounts, apply for loans and close loans electronically in mid-year 2014.
7. Continue positive growth in total net worth.
We started the year at 8.808% net worth ratio and finished the year with a 9.17% net worth ratio. The regulatory measurement of a Well Capitalized Credit Union is 7%.
8. Improve overall operating efficiencies.
We reduced our total operating expenses in 2014 and came in under budget in total operating expenses to budget.
9. Increase our Loan Portfolio
We increased our net loan portfolio as outlined in the annual booklets Lending Report by \$18 million.

We accomplished our mission in 2014, and reached the goals we had set before us. Now we look to what is ahead of us in 2015. Many of the same issues we faced in 2014 we will face again in 2015.

Our regulator NCUA have highlighted three area of risk that are priorities for them in 2015. They will be looking closely in their credit union examination process at:

Cyber Security – Interest Rate Risk – Bank Secrecy Act BSA

The Chairman of the Federal Reserve has indicated that sometime in 2015, they will be raising the Fed Funds interest rate, (mid-second or early third-quarter). This causes great concern to NCUA and they are putting on an all-out blitz on credit unions for potential interest rate balance sheet problems.

NCUA also have a new proposed Risk-Based Capital Policy that is being presented for approval that will increase the amount of Capital required by credit unions based on their Balance Sheet Complexity.

Our offensive and defensive plans for 2015 include:

1. Continue to evaluate and enhance our E-Services for our members
(i.e. new mobile apps, mobility, EMV chip cards, Apple Pay, pre-paid cards)
2. Enhance our Information Cyber/Security Systems
3. Market the credit union value and advantages through new and innovative methods.
4. Find additional Lending Strategies to grow the loan portfolio.
5. Investigate credit union and community bank acquisitions.
6. Continue to fine tune our branch model, and locations for increase FOM penetration.

61st Annual Meeting Minutes

7. Increase the number of 18 – 35 year old members.
8. Continue to grow our membership
9. Continue our high level of regulatory examination performance and external CPA audits.

While your Board of Directors and Management Team look to duplicate and improve upon the successes we had in 2014, we also look to bring to the membership even more McCoy member value in 2015.

Chairman Albert continued with the business portion of the Annual Meeting. The Minutes of the 60th Annual Meeting were presented in the Annual Report. Having determined there were no corrections, a motion was made, seconded and approved to accept the Minutes as presented.

The Chairman called for questions of the Official Reports. There were no questions to the Lending Report, Treasurer's Report or the Supervisory Report.

Chairman Albert then called on the Chairman of the Nominating Committee for his report. Mr. Dennis Johnson reported there were no nominations by petition.

There being no nominations by petition, Mr. Richard J. Albert, Mrs. Janet E. Brewer and Mr. Michael Hester were each nominated for a term of three years. A motion was made, seconded and carried that these persons be elected by acclamation.

The nominations concluded the Official Reports. There was neither Unfinished Business nor any New Business. There being no further Official Business, Chairman Albert closed the Business Meeting and declared the 61st Annual Meeting adjourned at 7:07 p.m., February 18, 2015.



Janet E. Brewer
Secretary



Richard J. Albert
Chairman

President's Message

One of the greatest opportunities facing credit unions and close to the industry mission of "people helping people, lies in pursuing initiatives that fulfill the social mission that forms the foundation of the industry. Even in today's environment of growth and technology, credit unions still recognize the challenge many Americans face in managing money.

We see many credit unions respond by launching solutions that incent savings, provide affordable short-term credit, and teach financial management. These efforts are not only important to those living paycheck-to-paycheck or burdened by debt but also reinforce the credit union difference to the communities at large.

Credit unions are increasing their efforts centered on providing new products that offer mobile transaction opportunities, expanded loan products that provide small business capital growth, competitive rates and favorable underwriting that allow more members to afford the purchases they need and want.

We recognize that the United States is seen as driving much of the global economy. The Federal Reserve tussled all year as to when to begin to raise the Fed Funds interest rate for fear of halting the momentum building in 2015. Events and economic pressures seen in Europe, the Middle East, and China continues to cause hesitation from the Feds in trying to navigate out of the unprecedented economic situation and bring our economy back to what would be considered normal.

Despite these uncertainties in the external environment, credit unions continued to move forward in serving its members while continuing to improve on its financial conditions. By nearly every measure 2015 performance data shows most credit unions growing our relationships with our existing members while better reaching new markets.

McCoy, for 2015 was privileged to have been awarded the Bauer Financial Inc., Five Star Rating, for financial safety and soundness. Bauer Financial Inc. is an independent reporting agency, and have been reporting on and analyzing the performance of U.S. banks and credit unions since 1983. We were very pleased to have been recognized as one of the strongest and financially sound financial institutions in Central Florida. We continue to work hard at bringing the best level of service possible, the products required and requested from our members in the most financially sound manner.

During the year in 2015 we converted two store front branch offices (Clermont and Lake Nona) to full service standalone branch offices and relocated our VA branch office to the new VA Medical Center at Lake Nona. We added the new mobile credit union app for the I-Pad, got approval from Apple, Inc. to be part of their new Apple Pay Mobile application and opened up our on-line loan and new account capabilities. We look forward to continuing the positive trends we have been able to generate into the year 2016.



Alvin J. Cowans, CCUE
President/CEO

We are planning a few facility house cleaning, remodeling projects within our branch system and we will continue to look for opportunities to enhance our product line and product delivery channels. We will continue to be active community partners and credit union industry leaders.

We thank you for allowing us to serve you and your financial needs.

Lending Report

2015 was a phenomenal year for the Credit Union in lending. CUNA forecasted Credit Union industry loan growth to top 11.6% for 2015 and 10% for 2016. We budgeted a 10% growth in our loan portfolio and finished the year with a 25.7% growth. Our delinquency ratio stood at .72% at year end. Our success was aided primarily by the continuation of a strong demand for autos and a robust local economy. Almost every major sector of the portfolio contributed to the growth.

We were extremely excited about the success we had with our credit card portfolio. For the past 5 years the credit card portfolio growth had remained flat. In 2015 it grew a noteworthy 8.38%. This was achieved by employing a couple of new strategies in our marketing plan. We took a bold step and rolled out a non-member campaign in April and we approved over \$1.1 million in new limits. The non-member offer coincided with our 0% balance transfer offer on new cards.

The lion's share of the loan growth is attributed to our auto portfolio. New and used auto segments combined for 24.5% growth. The growth here was dominated by our car sale activities. Car sales produced \$26.9 million in volume which represented a 14.8% increase over 2014. The Indirect segment was not to be undone. This volume more than doubled, thanks to the arrangements with some dealers. We generated \$12.5 million in volume compared to \$5.8 million in 2014. Indications are that we will continue this success in 2016. According to the information provided by Autodata Corp., auto sales should remain strong for 2016 with a slight decline in 2017.

To supplement our loan growth, we also bought two pools of auto participation loans. The advantages of participation loans is twofold. On one hand, they have become a very popular source of supplemental loan growth for Credit Unions seeking to diversify their portfolio. On the other hand, it has also been a good source of supplemental income and a vehicle to assist Credit Unions that are experiencing excessive loan demand. The two pools we bought totaled just over \$27 million and we are receiving an average pass through coupon rate of 4.37%.

The Credit Union's strategy on 1st mortgages was not to be ultra-competitive but to remain viable in the market. This strategy dictated a budget projection of only a 1% increase. The objective was to minimize the inherent exposure to the interest rate risk of holding long term first interest rate assets. The fear of a rising rate economic environment was ever present as the Federal Reserve contemplated increasing the Fed Funds rate. With that said, our 2nd mortgage segment outperformed our budget projections of 5% with a 14.8% growth. The only strategy used with our 2nd mortgages was the 100% Loan to Value promotion. This was a carryover from 2014. There was no other lender in our market with anything remotely close so, we were confident in continuing this strategy.

We are cautiously optimistic for 2016 as all indications are that we will continue to experience additional growth.



Basil A. Buchanan
Vice President Lending

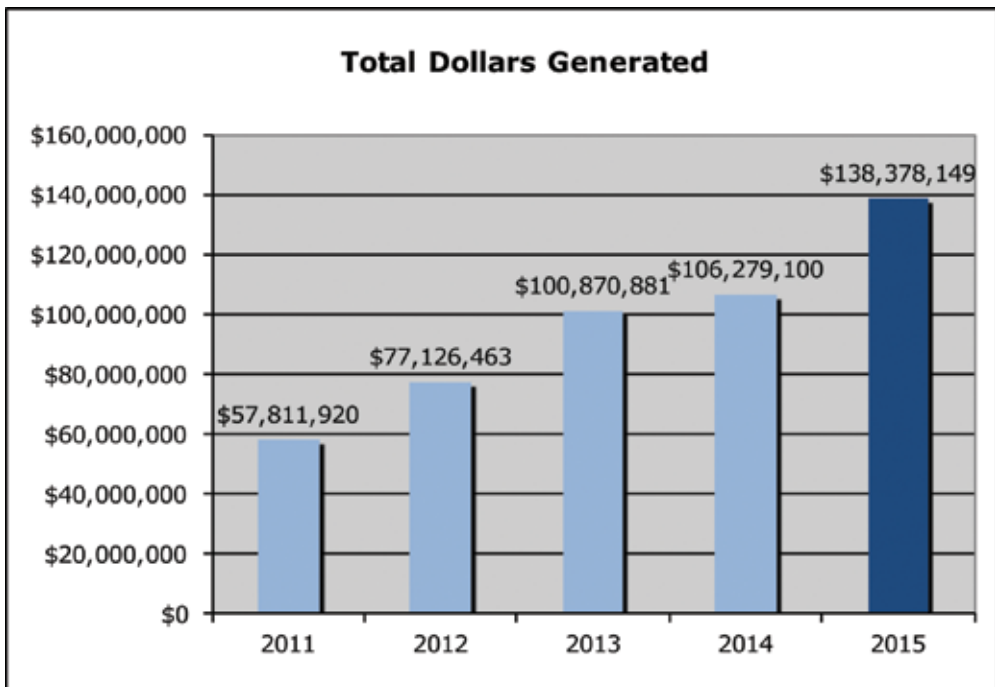
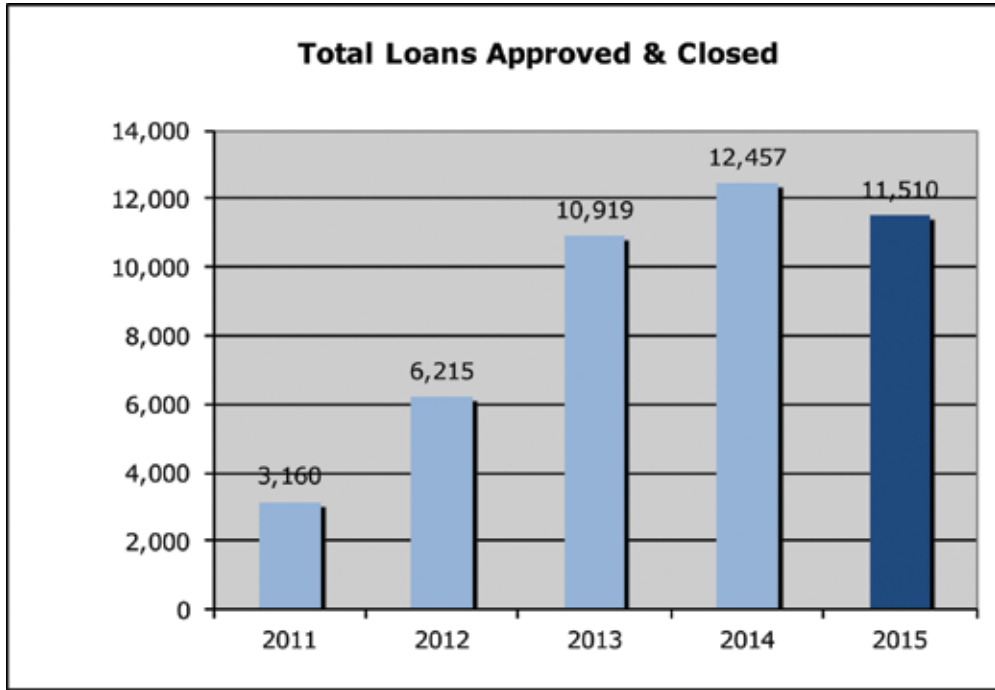
2015 Loan Performance

Total number of Loans Approved and Closed – **11,510**

Total dollar amount of Loans Generated – **\$138,378,149**

Total Loans Outstanding (Net) as of December, 2015 - **\$248,583,975**

Lending Report



Treasurer's Report

The summary financial reports shown below for the past three years indicates McCoy's financial status for 2015 and the two preceding years, 2013 and 2014. For the first time in McCoy's 61 years of existence total assets passed the \$500,000,000 mark. During 2015 our total assets and liabilities ranged from January's \$486,829,311 to a high of October's \$513,224,084. Our ending assets and liabilities for the year were \$512,868,600. This was a net increase in our assets and liabilities of \$34,700,615 during the year.

In 2015 we continued to experience significant growth in our net loans. Our net loans increased from \$196,122,000 to \$248,584,000 during the year; an increase of \$52,462,000. The biggest increases were in car and participation loans.

In December, 2015 the Federal Reserve raised short-term interest rates for the first time since June, 2006. The rate hike was a small one, but it will affect millions of Americans including investors, home buyers and savers. Savers will eventually see a little more interest on their deposits and mortgage rates will gradually rise.

Due to the significant increase in net loans our Provision for Loan Losses increased slightly from \$1,476,498 in 2014 to \$1,762,440 in 2015. Despite the large increase in net loans during 2015 we were able to keep the loan delinquency ratio under 1.00% for 2015 and great credit should go to our Loan Services staff for their hard work and outstanding efforts!

Finally, due to an increase in interest income and gains on investments we finished 2015 with a net income of \$4,322,784 which is a 44% increase over the prior year's net income and was a \$1,502,552 increase over our 2015 projected budget.

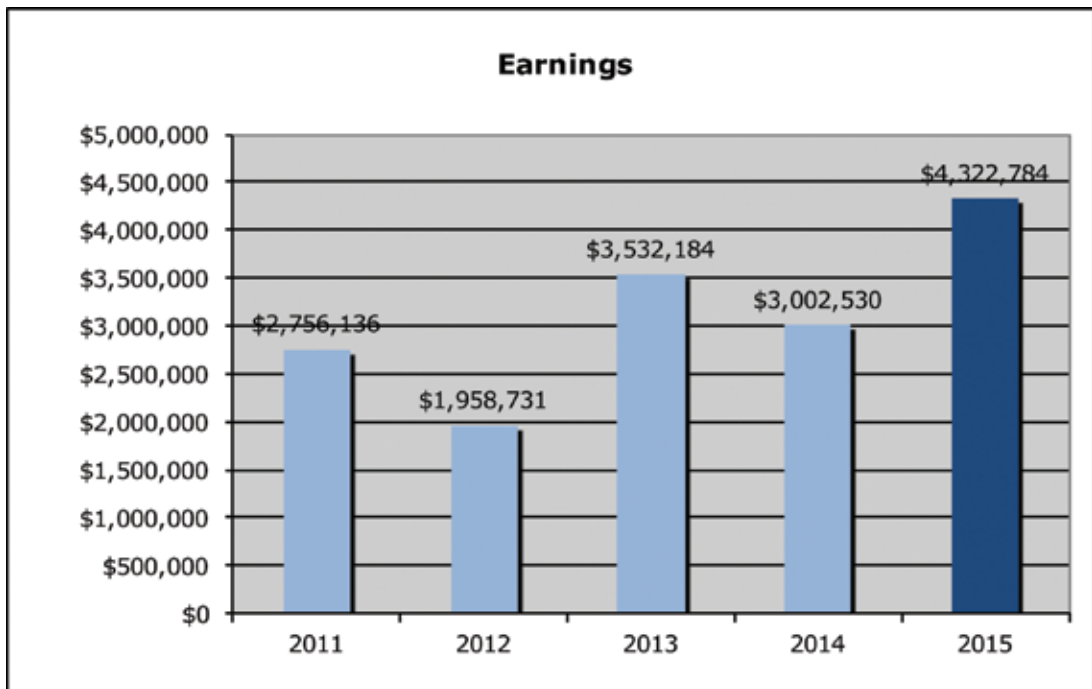
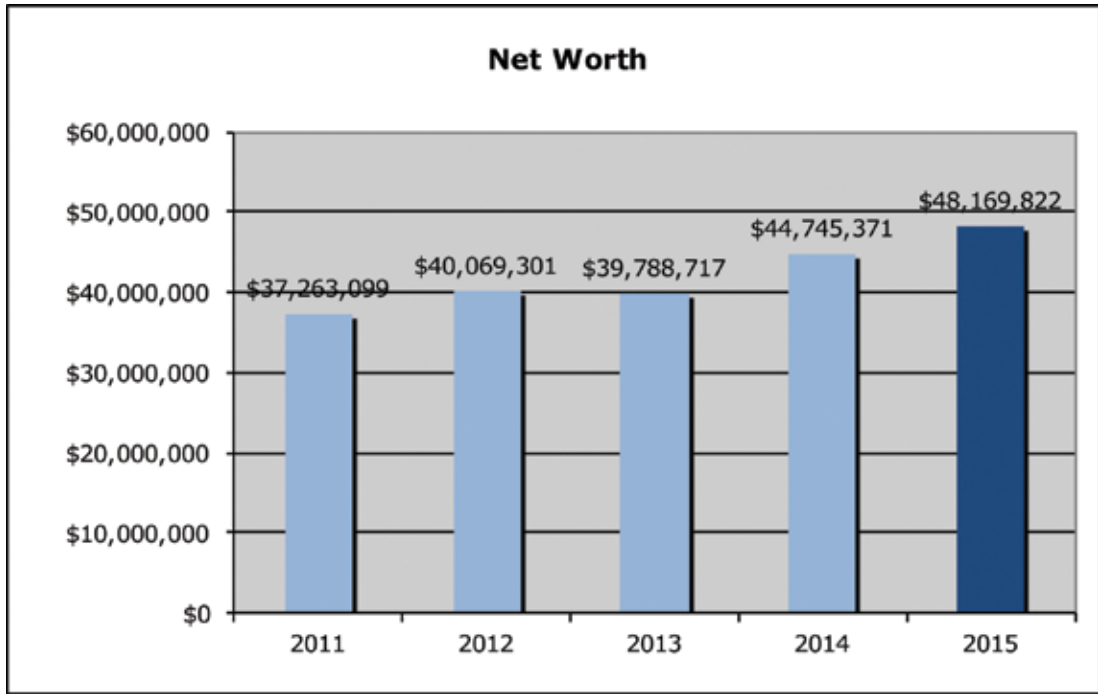
I would personally like to congratulate all the McCoy FCU staff members on an outstanding year!

	Assets	Member Deposits	Net Worth	Earnings
2015	\$512,868,600	\$460,358,613	\$48,169,822	\$4,322,784
2014	\$478,167,985	\$429,171,576	\$44,745,371	\$3,002,530
2013	\$462,485,340	\$419,086,398	\$39,788,717	\$3,532,184



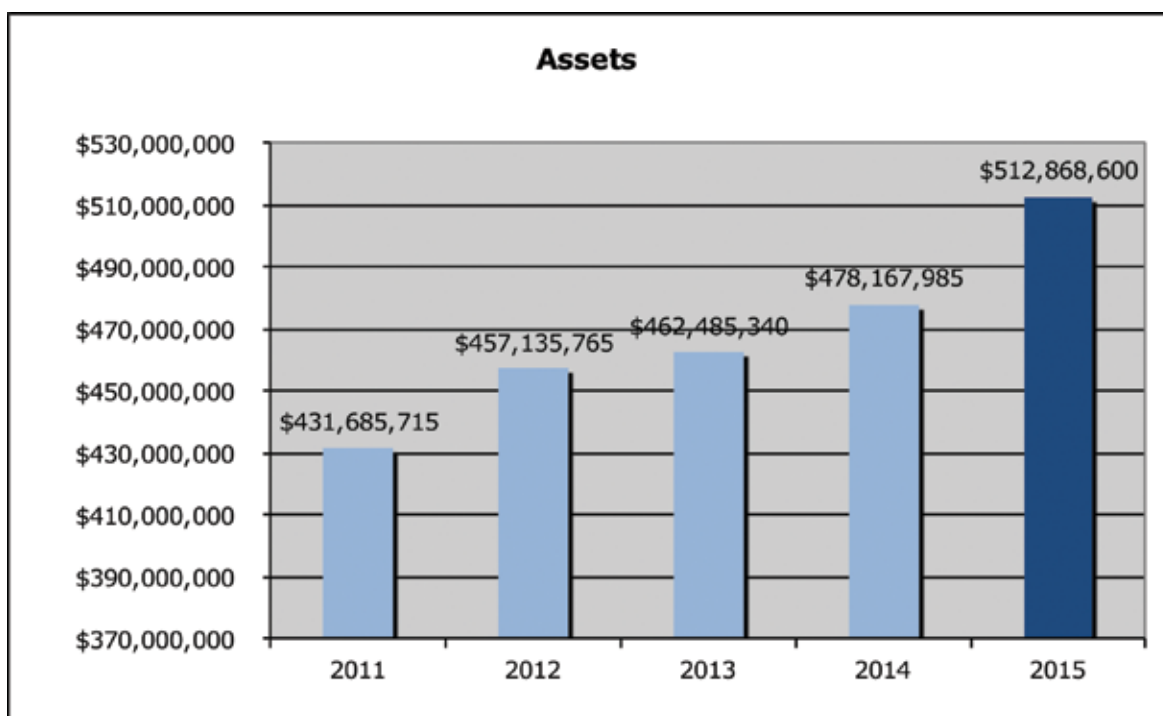
Michael F. Hester
Treasurer

Treasurer's Report



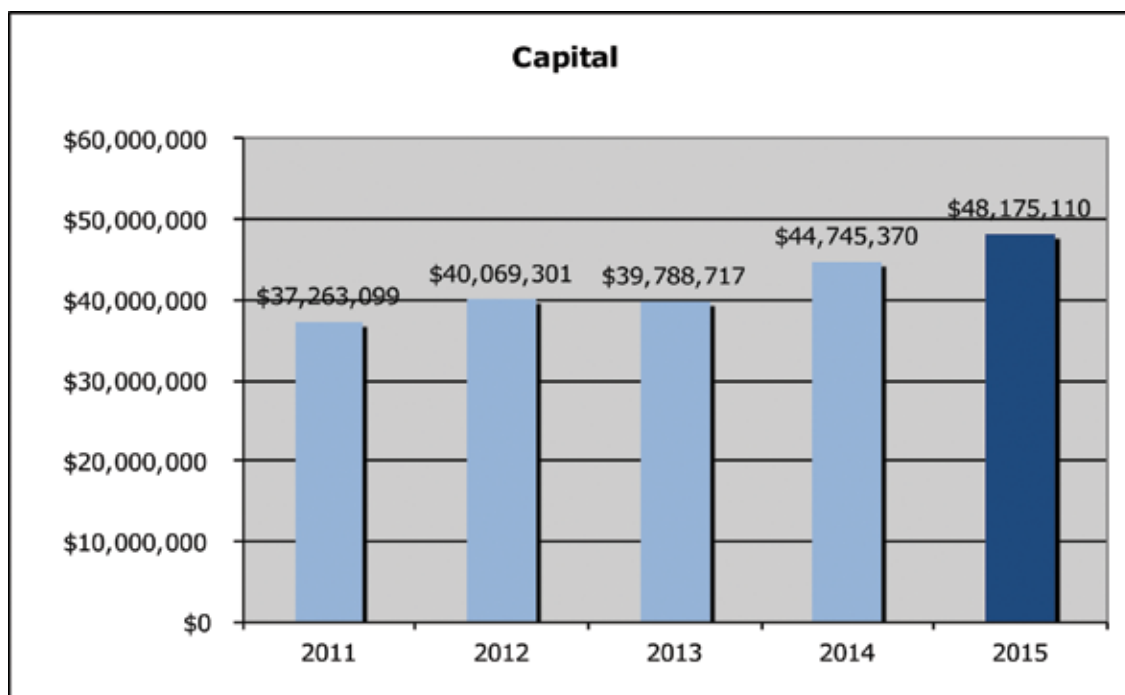
Balance Sheet

	2011	2012	2013	2014	2015
Assets					
Loans (net)	\$174,504,949	\$166,413,762	\$178,112,299	\$196,122,357	\$248,583,975
Cash & Accounts					
Receivable	\$34,614,695	\$23,609,073	\$20,149,833	\$23,143,003	\$30,193,745
Investments	\$191,948,860	\$235,488,817	\$233,187,958	\$224,721,400	\$199,046,508
Facilities & Fixed Assets	\$18,109,450	\$17,098,791	\$16,174,580	\$18,955,063	\$19,258,264
All Other Assets	\$12,507,760	\$14,525,322	\$14,860,670	\$15,226,162	\$15,786,108
Total Assets	\$431,685,715	\$457,135,765	\$462,485,340	\$478,167,985	\$512,868,600
Liabilities & Equity					
Accounts Payable	\$4,059,674	\$3,864,158	\$3,610,224	\$4,251,038	\$4,334,877
Share Accounts	\$257,485,814	\$276,824,751	\$294,176,699	\$314,193,613	\$354,061,847
Certificates	\$132,877,128	\$136,377,555	\$124,909,700	\$114,977,954	\$106,296,766
Capital	\$37,263,099	\$40,069,301	\$39,788,717	\$44,745,370	\$48,175,110
Total Liabilities	\$431,685,715	\$457,135,765	\$462,485,340	\$478,167,985	\$512,868,600



Income & Expenses

	2011	2012	2013	2014	2015
Income					
From Loans	\$13,919,467	\$11,562,661	\$10,990,421	\$11,632,955	\$12,760,734
From Investments	\$3,251,273	\$3,085,189	\$3,009,502	\$3,364,431	\$3,337,915
From Other Sources	\$14,462,078	\$13,718,804	\$13,070,148	\$12,394,746	\$12,926,507
Gross Income	\$31,632,819	\$28,366,654	\$27,070,072	\$27,392,132	\$29,025,156
Expenses					
Compensation	\$9,440,491	\$9,596,892	\$9,846,074	\$10,178,056	\$10,540,870
Office Occupancy	\$2,312,802	\$2,175,990	\$2,103,261	\$2,254,104	\$2,032,313
Office Operations	\$3,306,736	\$3,492,439	\$2,881,758	\$3,019,372	\$3,160,510
Advertising	\$519,375	\$721,390	\$641,247	\$673,920	\$769,915
Collection Expense	\$2,258,113	\$2,003,270	\$2,509,684	\$2,511,192	\$2,535,535
Professional Services	\$2,016,889	\$1,833,735	\$1,617,081	\$1,832,782	\$1,967,061
All Other Expenses	\$1,933,021	\$1,419,544	\$1,234,567	\$884,533	\$840,963
Provision for Loan Loss	\$4,589,950	\$3,296,337	\$1,408,593	\$1,476,498	\$1,762,440
Total Operation Expense	\$26,377,378	\$24,539,597	\$22,242,265	\$22,830,457	\$23,609,607
Net Income from Operations	\$5,255,441	\$3,827,056	\$4,827,807	\$4,561,675	\$5,415,549
Dividends Paid to Members	\$2,499,305	\$1,868,325	\$1,295,623	\$1,132,136	\$1,092,765
Contribution to Capital	\$2,756,136	\$1,958,731	\$3,532,184	\$3,002,530	\$4,322,784



Membership Data

	2011	2012	2013	2014	2015
Total Membership	59,527	55,774	54,499	56,353	59,390
Potential Membership	1,867,111	2,171,360	2,171,360	2,267,846	2,321,418
Penetration of Potential	3.19%	2.57%	2.51%	2.48%	2.56%
Number of Loans	13,738	12,328	11,632	12,184	13,265
Number of Credit Cards	7,448	7,768	7,885	8,005	8,349

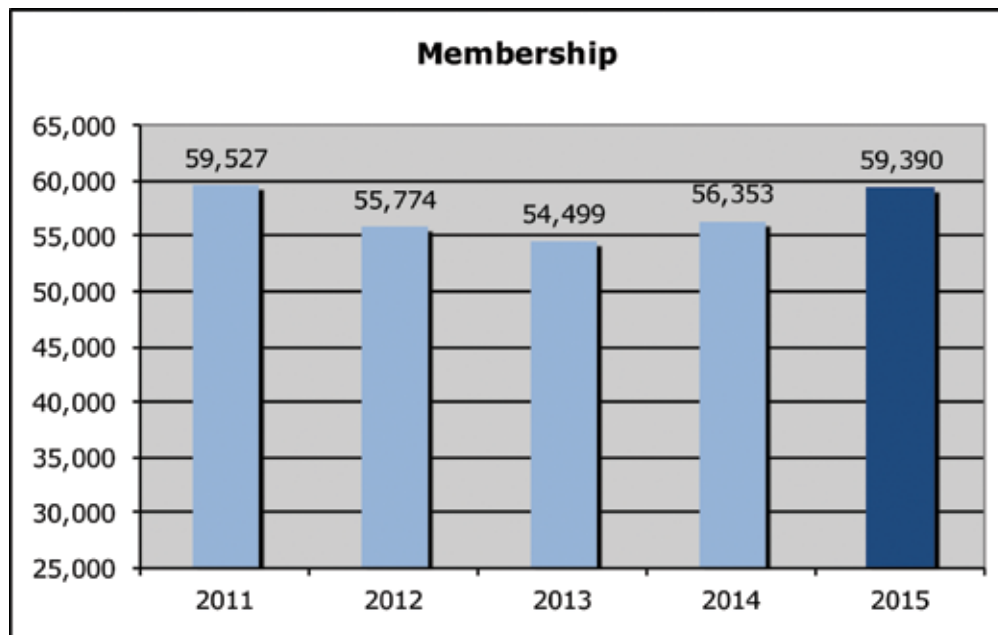
Financial Data

(Per Member)

Income	\$531	\$509	\$497	\$486	\$489
Expense	\$443	\$440	\$408	\$413	\$398
Net Income	\$88	\$69	\$89	\$73	\$91
Dividends	\$42	\$33	\$24	\$20	\$18
Average Share Balance	\$6,558	\$7,409	\$7,690	\$7,616	\$7,751
Number of Loans	21,186	20,096	19,517	20,189	21,614
Average Loan Balance	\$8,237	\$8,281	\$9,126	\$9,714	\$11,501

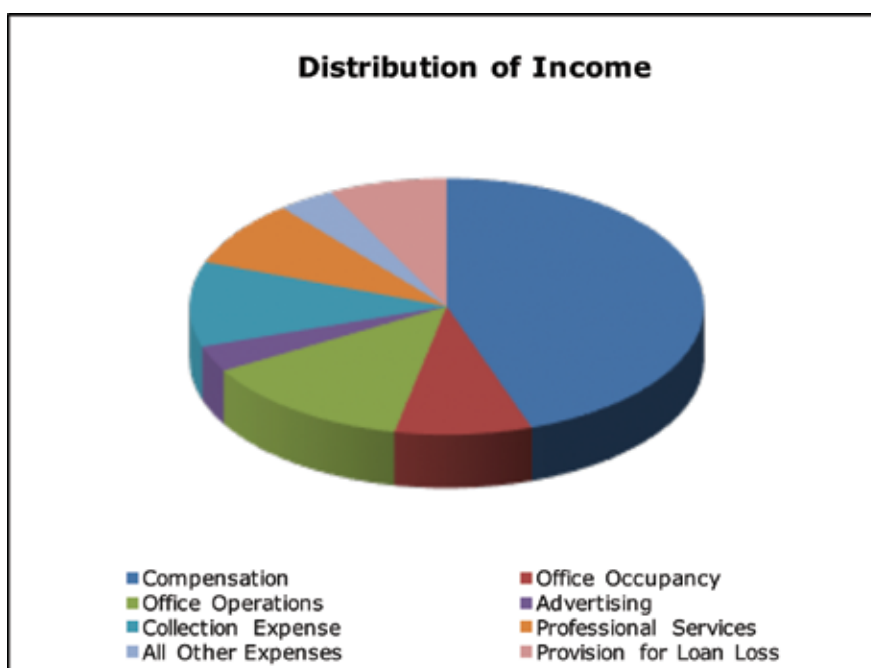
Financial Ratios

Return on Loans	6.95%	6.66%	6.18%	5.97%	5.60%
Return on Investments	1.82%	1.35%	1.23%	1.42%	1.52%
Return on Assets	7.32%	6.25%	5.75%	5.70%	5.77%



Distribution of Income

	2011	2012	2013	2014	2015
Compensation	29.84%	33.83%	36.37%	37.16%	36.32%
Office Occupancy	7.31%	7.67%	7.77%	8.23%	7.00%
Office Operations	10.45%	12.31%	10.65%	11.02%	10.89%
Advertising	1.64%	2.54%	2.37%	2.46%	2.65%
Collection Expense	7.14%	7.06%	9.27%	9.17%	8.74%
Professional Expense	6.38%	6.46%	5.97%	6.69%	6.78%
All Other Expenses	6.11%	5.00%	4.56%	4.79%	2.90%
Dividends	7.90%	6.59%	4.79%	4.13%	3.76%
Increase to Capital	8.71%	6.91%	13.05%	10.96%	14.89%
Provision for Loan Loss	14.51%	11.62%	5.20%	5.39%	6.07%



Supervisory Committee Report

The Supervisory Committee is responsible for making sure the Credit Union's financial records are in order and that internal controls are in place to protect the assets of the Credit Union and its members. The Committee does this by making sure that an annual audit is conducted and by making sure that internal controls are tested regularly.

The primary function of the Committee is to ensure ongoing reviews and audits to make sure that your credit union records are maintained properly, honestly, and accurately; that policies established by law and by the Board of Directors are carried out. We are also to make sure members' assets are safeguarded and used according to the purpose outlined by the Federal Credit Union Act, NCUA rules and regulations and Board of Directors' policies.

In addition to our primary functions as a Supervisory Committee we are also responsible to:

1. Review the actions of the Board of Directors, Officers and Committees to make sure that they exercise firm control over the credit union's affairs.
2. Review all policies and changes in credit union procedures in terms of their effects on the quality of service to members and safety of members' funds.
3. Conduct or order a verification of members' loan and share accounts to comply with credit union policy and regulatory requirements.
4. Present a full report of the findings of annual audits and any special findings to the Board of Directors.
5. Prepare and make available an Annual Report presented to members at the Annual Meeting.

An annual Federal examination of McCoy Federal Credit Union was performed in 2015 by the National Credit Union Administration. NCUA concluded that McCoy Federal Credit Union is fundamentally sound.

Nearman Maynard Vallez, Certified Public Accountants (CPAs), performed an annual external audit of our financials for the year ending September 30, 2015, as authorized by the Supervisory Committee. They also found that the Credit Union was financially sound and rendered a clean opinion.

McCoy Federal continues to seek additional ways to improve efforts toward better security and safeguarding members' assets. Thus in doing so there were additional audit functions performed by our external audit firm and our Internal Audit Department during 2015.

McCoy Federal Credit Union pledges to provide through safe and sound business practices, financial services to all our members and our community to enable them to achieve their financial goals.

Respectfully submitted,

Maureen Gimenez

Associate Director / Chairman Supervisory Committee

Nominating Committee Report

As required by our Bylaws and as published in the October 2015 newsletter, said Committee submitted two names for vacancies on the Board of Directors. After thorough search and interviews, the Nominating Committee is proud to submit the following:

For the Board of Directors



Mr. Dennis M. Johnson
Director
Terms of three years



Mr. Richard W. Tressler
Director
Terms of three years

Additionally, in the newsletter, the Chairman of the Nominating Committee informed all members of the procedures for nomination by petition. The membership was also notified of the deadline for filing of such petitions. There were no nominations submitted by petition. Therefore, the election will be conducted by voice ballot at the Annual Meeting.



Gilbert Croft
Director
Chairman Nominating Committee

2015 Board of Directors



Mr. Richard J. Albert
Chairman



Mr. Fred S. Browne, Jr.
Vice Chairman



Mr. Michael F. Hester
Treasurer



Mrs. Janet E. Brewer
Secretary



Mr. Gilbert B. Croft
Director



Mr. Dennis M. Johnson
Chairman



Mr. Richard W. Tressler
Director

Supervisory Committee

Mrs. Maureen Gimenez	Chairman
Mr. Tim Driskell	Member
Mrs. Cynthia Sterchele	Member

Senior Management



Alvin J. Cowans, CCUE
President/CEO



Tod W. Mazzocco
Executive
Vice President



Basil A. Buchanan
Vice President
Lending



Donald Knopick
Vice President Information
Technology



Laura Retherford
Vice President
Operations



Danny Snider
Vice President
Loan Services



Joe C. McGinley
Vice President
Finance



Cindy Morgan
Vice President
Risk Management

2015 Community Partnerships



2015 Business Development Summary				
	Members	Accounts	Events	Sponsorships
1st Quarter	363	363	21	25
2nd Quarter	291	291	17	30
3rd Quarter	143	137	33	42
4th Quarter	134	132	36	24
Total	931	923	107	121



2015 Community Involvement



FITNESS @ FIRST



2015 Community Involvement



World Council of Credit Unions



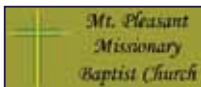
Community Involvement Targeting Youth



2015 Shred Days
Assisted By Troops:
#996 & #498

2015 Shred Days
65,840 pounds
shredded & recycled

2015 Community Involvement



Products & Services

- Regular Share (Savings) Accounts with dividends
- Easy, Classic & Fresh Start Checking Accounts with Overdraft Protection & Overdraft Privilege
- Visa Debit Card with Rewards
- Money Management Share Accounts (MMSA) with dividends
- 6-Month, 1-, 2-, 2 ½-, 3- and 5-Year Share Certificates
- Individual Retirement Accounts (IRA) – Traditional, Roth, and Coverdell Educational Savings Account (CESA)
- IRA Certificate Accounts—6-Month, 1-, 2-, 2 ½ -, 3- and 5-Years
- IRA Online Center
- Health Savings Accounts
- Youth Savings Accounts (Ages 5 - 17)
- Youth Checking
- Golden Eagle Club (Ages 55 and over)
- Fresh Start Accounts
- Direct Deposit
- ATMs—CU24, CU Here, CIRRUS, Pulse
- Safe Deposit Boxes (select locations)
- Western Union Wire Service (within USA only)
- Wire Transfer of Funds (within USA only)
- Night Depository (select locations)
- Money Orders
- Official Checks
- Free \$2,500 Accidental Death Insurance
- Toni-the-Teller at McCoy FCU
 - 24-Hour Access to Your Accounts
- First Mortgages – 10, 15, 20 & 30 year terms
 - VA, FHA & USDA Mortgages
- Second Mortgages
- Home Equity Loans
- Home Improvement Loans
- Land & Lot Loans
- Rental, Condo & Mobile Home Loans
- Line-of-Credit Loans
- Vehicle Loans (New & Used)
 - Auto, Truck & Motorcycle
 - RV & Travel Trailers
 - Boats & Jet Skis
- Debt Consolidation Loans
- Share Certificate and Share Account Secured Loans
- Visa Signature Credit Cards with Cash Back
- Visa Platinum Credit Cards with Rewards
- Visa Platinum Credit Cards with Low Rate
- Share Secured Credit Cards
- Credit Life and Credit Disability Insurance
- Auto Gap Insurance
- Automobile Warranties
- Auto Deductible Re-Imbursement Insurance
- Automatic Loan Payments
- Electronic Loan Closing
- 24 Hour Loan by Phone
- Online Account Opening
- Online Loan Applications
- Indirect Lending
- My McCoy – OnLine Account Access with:
 - Online Bill Pay
 - E-Notices
 - Electronic Statements (E-statements)
 - E-Checks (OnLine)
 - Credit Card Information & Statements
 - Design Your Own Card (credit cards)
- My McCoy Mobile – for iOS & Android
 - Mobile Banking
 - Mobile Check Deposit
 - Mobile Bill Pay
 - Popmoney - Person to Person Payments
- Apple Pay
- Google Wallet
- Visa Checkout
- Business Accounts
 - Business Credit Cards with Rewards
 - Commercial Loans
 - Business Lines of Credit
 - Business Loans
 - SBA Loans
 - Payroll Services
 - Business Debit Cards with Rewards
- Accel Credit & Debt Counseling
- Quorum Insurance - Auto, Commercial, Home & Health

Office Locations



1. McCoy Road Office
1900 McCoy Rd
Orlando, FL 32809

2. Curry Ford Office
5757 Curry Ford Rd
Orlando, FL 32822

3. Central Florida Pkwy Office
2075 Central Florida Pkwy
Orlando, FL 32837

4. Michigan Office
35 W. Michigan St
Orlando, FL 32806

5. L.B. McLeod Office
5620 L.B. McLeod Rd
Orlando, FL 32811

6. Chickasaw Office
502 S. Chickasaw Tr
Orlando, FL 32825

7. Apopka Office
931 N. Park Ave
Apopka, FL 32712

8. Osceola Parkway Office
1221 W. Osceola Pkwy
Kissimmee, FL 34741

9. Clermont Office
1051 E. Hwy 50
Clermont, FL 34711

10. Lake Nona Office
9101 Narcoossee Rd
Orlando, FL 32832

11. VA Office
Orlando VAMC
13800 Veterans Way
Orlando, FL 32827

12. Ocoee Office
1575 E. Silver Star Rd
Ocoee, FL 34761

13. Aloma Office
2871 Clayton Crossing Way
Oviedo, FL 32765

Contact Information

Lobby Hours

Monday - Thursday 9:00 AM - 5:00 PM
Friday 9:00 AM - 6:00 PM

Orlando VAMC

Monday - Friday
8:00 AM - 4:00 PM

Mailing Address

McCoy Federal Credit Union
P.O. Box 593806
Orlando, FL 32859-3806

Drive Thru

Monday - Thursday 8:00 AM - 5:30 PM
Friday 8:00 AM - 6:00 PM

Aloma & Call Center

Monday - Friday
9:00 AM - 5:00 PM

Web Site

www.mccoyfcu.org

Phone (All Offices)

407-855-5452
Toll Free 1-888-584-7701

Toni-the-Teller at McCoy FCU

24-hr Phone Account Access
407-857-8245
Toll Free 1-888-584-8268

Email

mccoy@mccoyfcu.org

The McCoy Federal Difference

- 1. Better interest rates and lower fees.** When you're getting better interest rates and paying lower fees, you get to keep and save more of YOUR money, helping you take charge of your financial life.
- 2. Full line of products and services.** At McCoy, you receive the same services as a bank - like checking, savings, ATMs, debit cards, investment funds, mortgage loans, car loans and even small business loans.
- 3. Convenience.** As a member, you have access to free ATMs at any McCoy location, all CU Here/CU24 ATMs plus all Publix ATMs.
- 4. Expertise.** Financial matters can be complicated. Not only do our staff members have terrific product knowledge, they have years of experience to help you make those important decisions.
- 5. Customer Service.** Credit union customer satisfaction consistently ranks higher than banks. At McCoy, you're always a member and not a number.
- 6. Credit Unions Give Back.** We believe in giving back to the communities we serve through event sponsorships, scholarships, financial literary assistance and more. Your community is our community.
- 7. Safe and Sound.** The safety of your money and investments is an important aspect to consider. Rest assured, your money is safe and insured at McCoy.
- 8. Not-for-Profit.** Our not-for-profit status is a very important distinction that separates us from banks. In a nutshell, it means we return our profits (after paying expenses) to you, and not to stockholders, by offering better returns on savings, lower rates on loans, and new or improved services.
- 9. Member-owned.** Don't let membership scare you. It simply means you have a say in some of the activities of your local credit union should you want it. And it means you're treated with the same respect as everyone else.
- 10. Locally-Owned.** McCoy Federal is locally owned by our members. Since we are local, we have faster decision making and less red tape. We know the market and have a vested interest in seeing the local economy and our members succeed.



Membership

Membership to McCoy Federal Credit Union is open to anyone, who lives, works, worships, volunteers or attends school in Orange, Osceola, Seminole or Lake Counties; members of the immediate family or household; and organizations of such persons. Businesses and its employees located in Orange, Osceola, Seminole or Lake Counties are also eligible for membership.

Our History

- 1954** On December 14, 1954, seven people pooled their knowledge and assets to establish the Pine Castle Air Force Base Federal Credit Union, a military member credit union.
- 1958** Pine Castle Air Force Base was renamed McCoy Air Force Base in honor of Colonel Michael N.W. McCoy, and the credit union followed suit. From that time, it has been known as McCoy Federal Credit Union.
- 1974** McCoy Air Force Base was closed.
- 1981** McCoy Federal became a community chartered credit union serving those who lived and worked in Southside Orlando, between Michigan Street, I-4, Highway 15/15A and South County Line.
- 1985** McCoy Federal's first branch office, the Curry Ford Office, was opened near the corner of Curry Ford Road and Highway 436.
- 1990** The Williamsburg Branch Office began as a store front operation on Central Florida Parkway.
- 1993** The Michigan Street Office located in the Market at Southside opened.
- 1995** The Williamsburg Branch Office was relocated to a new full-service building on Central Florida Parkway near Orange Blossom Trail and was renamed as the Central Florida Parkway Office.
- 1997** McCoy received approval from NCUA to expand its field of membership to accept members who live, work, worship or attend school south of Highway 50 in Orange County, Florida.
- 1999** McCoy Federal opened its West Orlando Office on L.B. McLeod Road and Kirkman Road.
- 2002** McCoy opened its sixth office located on Chickasaw Trail in East Orlando at Lake Underhill.
- 2003** McCoy Federal received approval to expand the membership boundaries to anyone who lives, works, worships or attends school in all of Orange County. By the end of 2003, McCoy opened a new Administrative office building along side a new branch location at 41 & 35 West Michigan Street. McCoy's store front located at The Market at Southside was relocated to the new office at 35 West Michigan Street.
- 2006** Our 7th office opened in Apopka at 931 N. Park Avenue serving our members in Northwest Orange County. In December 2006, McCoy received approval from NCUA to expand its field of membership to include Orange, Lake, Seminole and Osceola County, Florida (Orlando MSA).
- 2007** Our 8th office opened near the Loop and Hunter's Creek in the Osceola Corporate Center at 1221 W. Osceola Parkway in Kissimmee.
- 2008** We opened our 9th location in Clermont in February 2008 to serve our members in Lake County. The Clermont Office was originally a store front located at 4300 S. US Hwy 27 at the Legends Pointe Center. On December 31, 2008, Central Florida Healthcare FCU merged with McCoy which added 14,000 new members and approximately \$50 million in assets to our Credit Union.
- 2009** We opened two new offices serving the Ocoee and Lake Nona areas.
- 2012** The Aloma office is opened off Aloma Ave just West of the 417.
- 2014-15** To better serve our members, the Clermont office is relocated to 1051 E Hwy 50 just east of Hwy 27. The Lake Nona Office is moved from a storefront location to a new free standing facility. Both locations are full-service branches with larger facilities, drive-thrus and easier access for our members.
- TODAY** McCoy Federal is one of the largest credit unions in Central Florida with over 59,000 members, assets over \$500 million and 13 locations.

